

**BLS and IMPLAN data for IGT salary assumptions**

Average annual salaries and wages for assumed IGT industry mix, 2018, based on BLS Quarterly Census of Employment and Wages for Rhode Island

| Industry segment                        | NAICS  | Average annual earnings |
|---|--------|-------------------------|
| Custom computer programming             | 541511 | \$95,684                |
| Computer systems design                 | 541512 | 92,018                  |
| Computer facilities management          | 541513 | 94,181                  |
| Management of companies and enterprises | 551114 | 121, 714                |
| Weighted average                        |        | \$98,123                |

Average annual salaries and wages for assumed IGT industry mix, 2018, based on IMPLAN wage and salary data

| Industry segment                        | IMPLAN Code | Average annual earnings |
|---|-------------|-------------------------|
| Custom computer programming             | 451         | \$85,496                |
| Computer systems design                 | 452         | 100,538                 |
| Computer facilities management          | 453         | 96,312                  |
| Management of companies and enterprises | 461         | 150,534                 |
| Weighted average                        |             | \$102,648               |

Weighted averages assume that 15 percent of IGT employees in Rhode Island are in the “management of companies and enterprises” category, with the remainder divided evenly among custom computer programming, computer systems design and computer facilities management.

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Attached is the data I referred to during the hearing on Tuesday.

According to BLS Quarterly Census of Employment and Wages for Rhode Island, annual earnings per worker in the categories we used in modeling IGT’s impact averaged \$98,123. Using IMPLAN wage and salary data for the same industry segments, we get a slightly higher average -- \$102,648. Taking both estimates into account, the average \$100,000 salary assumption used in our analysis seems reasonable. Two other things to keep in mind:

Both the BLS and IMPLAN averages are for 2018; they could be slightly higher now.

Both the BLS and IMPLAN averages include both full-time and part-time workers. Averages for full-time employee only would be slightly higher.

Hugh O’Neill